



### **CORPORATE INFORMATION**

BOARD OF DIRECTORS Directors

Mr. Awais Ahmad

Mr. Imtiaz Ahmad Khan

Mr. Anwaar Ahmad Khan Mr. Aftab Ahmad Khan

Mr. Junaid Ghani

Mr. Obaid Ghani

Mr. Jubair Ghani Mr. Ibrahim Ghani

Ms. Afifa Anwaar

Mrs. Javaria Obaid

CHAIRMAN Mr. Imtiaz Ahmad Khan

CHIEF EXECUTIVE OFFICER Mr. Anwaar Ahmad Khan

AUDIT COMMITTEE Chairman

Mr. Awais Ahmad

Members

Mr. Junaid Ghani

Ms. Afifa Anwaar

HR & R COMMITTEE Chairman

Mr. Awais Ahmad

Members

Mr. Aftab Ahmad Khan

Mr. Jubair Ghani

CHIEF FINANCIAL OFFICER Mr. Umer Farooq Khan

COMPANY SECRETARY Hafiz Mohammad Imran Sabir

AUDITORS EY Ford Rhodes

**Chartered Accountants** 

SHARE REGISTRAR Corplink (Pvt) Ltd

Wings Arcade, 1-K Commercial Area Model Town, Lahore, Pakistan

Phones: (042) 35916714, 35916719

Fax: (042) 35869037

BANKERS Habib Metropolitan Bank Limited (Islamic)

MCB Bank Limited (Islamic)
Albaraka Bank (Pakistan) Limited
Bank Alfalah Limited (Islamic)
Askari Bank Limited (Islamic)
Bank Al Habib (Islamic)

Bank Al Habib (Islamic)
The Bank of Punjab (Islamic)

Dubai Islamic Bank

HEAD OFFICE & REGISTERED OFFICE

40-L Model Town Extension, Lahore, Pakistan UAN: (042) 111 949 949, Fax: (042) 35172263

E-mail: info@ghanivalueglass.com http://www.ghanivalueglass.com

PLANT Hussain Nagar

District Sheikhupura

Ph: (056) 3406171

### **DIRECTORS' REPORT**

Dear shareholders

Assalam-u-Alaikum Wa Rehmatullah Wa Barakatohu

The board of Directors of Ghani Value Glass Limited is pleased to present financial statements for the Half Year ended December 31, 2019 along with review report of auditors thereon.

During the half year ended December 31, 2019, the Company succeeded to achieve net revenue of Rupees 935 million as compared to Rupees 600 million for the same period of the last year reflecting a growth of 55%. Gross profit has also increased by 31% comparing with the previous years' figure. The Company has booked Net Profit of Rupees 121 million as compared to Rupees 122 million for the corresponding period of last year. Earning per share was Rupees 3.23 against Rupees 3.28 for the same period of last year. The results for the period under review are as follow:

| FINANCIAL INDICATORS       | December 31, 2019 | December 31, 2018 |  |
|----------------------------|-------------------|-------------------|--|
|                            | Rupees '000'      |                   |  |
| Sales                      | 935,377           | 600,324           |  |
| Gross Profit               | 264,348           | 201,339           |  |
| Profit before taxation     | 121,444           | 141,748           |  |
| Net Profit                 | 121,109           | 122,855           |  |
| Earning per share (Rupees) | 3.23              | 3.28              |  |

#### Interim Dividend

The Board of Directors in their meeting held on February 24, 2020 has approved an interim cash dividend @ Rupees 3 per share i.e. 30% (in addition to first interim cash dividend @ Rupees 2 per share i.e. 20% already paid) for the year ending June 30, 2020.

#### **Future Outlook**

The Board of Directors in their meeting held on October 30, 2019 has approved 55% right issue at par value of Rs.10 per share (right shares have been issued subsequently). The right issue proceeds will be utilized for commissioning of new project of Spectrum Line. The work on new projects of Spectrum Line has been started. Further, the Board of Directors, in their meeting held on January 17, 2020 has accorded their consent to initiate the legal steps necessary for the proposed merger of Ghani Automobile Industries Limited into Ghani Value Glass Limited.

#### Acknowledgment

Lahore: February 24, 2020

On behalf of the Directors, we are pleased to record our appreciation for our customers, employees, suppliers, shareholders and financial institutions for their trust in the management of the company.

We thank Allah Subhanatallah for blessing all of us and your company. We all should continue our endeavors to fully obey the commandments of Almighty Allah and Sunnah of our Prophet Muhammad" (Sallallaho-Alaihe-Wasallum).

On behalf of the Board of Directors

Anwaar Ahmed Khan Chief Executive Officer Aftab Ahmad Khan Director

### INDEPENDENT AUDITORS' REVIEW REPORT

to the Members of Ghani Value Glass Limited

#### REPORT ON REVIEW OF INTERIM FINANCIAL STATEMENTS

#### Introduction

We have reviewed the accompanying condensed interim statement of financial position of **Ghani Value Glass Limited** as at **31 December 2019** and the related condensed interim statement of profit or loss and other comprehensive income, condensed interim statement of changes in equity, condensed interim statement of cash flow and notes to the **condensed interim financial statements**, for the six-month period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with approved accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these interim financial statements based on our review.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements are not prepared, in all material respects, in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting.

#### **Other Matter**

The figures of condensed interim statement of profit or loss and other comprehensive income for quarters ended 31 December 2019 and 2018 have not been reviewed as we are required to review only cumulative figures for the six month period ended 31 December 2019. Accordingly, we do not express a conclusion on them.

The engagement partner on the audit resulting in this independent auditor's report is Sajjad Hussain Gill.

EY Ford Rhoder
EY Ford Rhodes

Chartered Accountants

Lahore: February 24, 2020

# CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (UN-AUDITED)

**AS AT 31 DECEMBER 2019** 

|  |      | (Un-audited)              | (Audited)                 |
|--|------|---------------------------|---------------------------|
|  |      | 31 December               | 30 June                   |
|  | Note | 2019                      | 2019                      |
| ASSETS   |      | Rupees                    | Rupees                    |
| Non current assets                                       |      |                           |                           |
| Property, plant and equipment                            | 5    | 469,276,425               | 453,881,321               |
| Long term advances and deposits                          |      | 13,556,154                | 10,740,654                |
|  |      | 482,832,579               | 464,621,975               |
| Current assets   |      |                           |                           |
| Stores, spares and loose tools                           | _    | 54,081,444                | 43,849,861                |
| Stock in trade   | 6    | 173,511,862               | 188,932,113               |
| Trade debts  | 7    | 207,278,852               | 224,956,760               |
| Advances and other receivables                           |      | 13,991,373                | 27,451,199                |
| Tax refunds due from Government Cash and bank balances   |      | 186,795,039               | 161,155,931               |
| Cash and bank balances                                   |      | 78,998,203<br>714,656,773 | 67,253,862<br>713,599,726 |
| TOTAL ASSETS   |      | 1,197,489,352             | 1,178,221,701             |
| TOTAL ASSETS   |      | 1,197,409,332             | 1,170,221,701             |
| EQUITY AND LIABILITIES                                   |      |                           |                           |
| SHARE CAPITAL AND RESERVES                               |      |                           |                           |
| Authorised share capital                                 |      |                           |                           |
| 65,000,000 (30 June 2019: 45,000,000) ordinary shares of |      |                           |                           |
| Rs.10/- each (30 June 2019: Rs. 10/- each).              |      | 650,000,000               | 450,000,000               |
| Issued, subscribed and paid up capital                   |      |                           |                           |
| 37,439,531 (30 June 2019: 37,439,531) ordinary shares of |      |                           |                           |
| Rs.10/- each (30 June 2019: Rs. 10/- each)               |      | 374,395,310               | 374,395,310               |
| Capital Reserve  |      |                           |                           |
| Revaluation surplus on property plant and equipment      | 8    | 144,619,706               | 144,619,706               |
|  |      |                           |                           |
| Revenue reserves Unappropriated profit                   |      | 287,446,445               | 316,094,704               |
| General reserve  |      | 3,680,000                 | 3,680,000                 |
| 33131411333113   |      | 291,126,445               | 319,774,704               |
|  |      | 810,141,461               | 838,789,720               |
|  |      | 4.007.000                 |                           |
| Share deposit money                                      |      | 4,237,000<br>814,378,461  | 838,789,720               |
| Non current liabilities                                  |      | 211,212,121               |                           |
| Deferred taxation  |      | 26,754,664                | 27,447,555                |
| Current liabilities                                      |      |                           |                           |
| Trade and other payables                                 |      | 327,868,614               | 285,958,912               |
| Contract liabilities                                     |      | 25,988,821                | 24,312,402                |
| Unclaimed dividend                                       |      | 2,498,792                 | 1,713,112                 |
|  |      | 356,356,227               | 311,984,426               |
| TOTAL EQUITY AND LIABILITIES                             |      | 1,197,489,352             | 1,178,221,701             |
|  |      |                           |                           |

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

CHIEF EXECUTIVE

**CONTINGENCIES AND COMMITMENTS** 

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CHIEF FINANCIAL OFFICER

**Ghani Value Glass Limited** 

# **CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS** AND OTHER COMPREHENSIVE INCOME (UN-AUDITED) FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2019

|   |      | Six Month Pe     | eriod Ended      | Three Month F    | Period Ended     |
|---|------|------------------|------------------|------------------|------------------|
|   | Note | 31 December 2019 | 31 December 2018 | 31 December 2019 | 31 December 2018 |
|   |      |                  | (Ru              | pees)            |                  |
| Revenue from contracts with customers-net | 10   | 935,377,336      | 600,324,271      | 571,763,974      | 407,685,765      |
| Cost of sales                             | 11   | (671,028,659)    | (398,984,667)    | (404,940,695)    | (262,016,426)    |
| Gross profit                              |      | 264,348,677      | 201,339,604      | 166,823,278      | 145,669,339      |
| Distribution cost                         |      | (16,416,096)     | (12,775,693)     | (8,214,437)      | (8,375,451)      |
| Administrative expenses                   |      | (127,822,541)    | (51,298,431)     | (73,521,511)     | (25,701,474)     |
| Other operating expenses                  |      | (9,839,293)      | (10,701,527)     | (6,645,923)      | (8,718,466)      |
|   |      | (154,077,930)    | (74,775,651)     | (88,381,871)     | (42,795,391)     |
| Operating profit                          |      | 110,270,747      | 126,563,953      | 78,441,407       | 102,873,948      |
| Other operating income                    |      | 11,173,934       | 15,184,297       | 5,421,533        | 12,093,936       |
| Profit before tax                         |      | 121,444,681      | 141,748,250      | 83,862,942       | 114,967,884      |
| Taxation                                  |      | (334,816)        | (18,892,893)     | 970,609          | (13,190,247)     |
| Profit after tax                          |      | 121,109,865      | 122,855,357      | 84,833,551       | 101,777,637      |
| Other comprehensive income for the period |      |                  |                  | -                | -                |
| Total comprehensive income for the period | od   | 121,109,865      | 122,855,357      | 84,833,551       | 101,777,637      |
| Earnings per share - basic and diluted    |      | 3.23             | 3.28             | 2.27             | 2.83             |

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

CHIEF EXECUTIVE

# CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)

FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2019

| FOR THE SIX MONTH FERIOD ENDED 31 DECEMBER 2019            | Note  | 31 December<br>2019      | 31 December<br>2018         |
|--|-------|--------------------------|-----------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES                       | Note  | Rupees                   | Rupees                      |
| CASH LOWS I NOW OF EXAMING ACTIVITIES                      |       | Rupees                   | Nupees                      |
| Profit for the period before taxation                      |       | 121,444,681              | 141,748,250                 |
| Adjustments for non-cash items:                            |       |                          |                             |
| Depreciation on property plant and equipment               | 5.1   | 17,118,208               | 16,074,475                  |
| Provision for doubtful debts                               |       |                          | 12,279,042                  |
| Provision for Workers' Profit Participation Fund           |       | 6,560,777                | 7,622,489                   |
| Provision for Workers' Welfare Fund                        |       | 2,604,292                | 2,888,089                   |
| Finance costs  |       | 68,427                   | 190,949                     |
| Profit on bank deposits                                    |       | (1,878,818)              | -                           |
| Operating profit before working capital changes            |       | 145,917,566              | 180,803,294                 |
| Working capital adjustments                                |       |                          |                             |
| (Increase) / decrease in current assets:                   |       | (40.004.500)             | (470,000)                   |
| Stores, spares and loose tools                             |       | (10,231,583)             | (472,266)                   |
| Stock in trade Trade debts                                 |       | 15,420,251<br>17,677,908 | (5,984,906)<br>(28,711,642) |
| Advances and other receivables                             |       | 13,459,827               | 14,971,617                  |
| Advances and other receivables                             |       | 36,326,402               | (20,197,197)                |
| Increase / (decrease) in current liabilities:              |       | 00,020,402               | (20,101,101)                |
| Trade and other payables                                   |       | 47,883,933               | 4,055,451                   |
| Contract liabilities                                       |       | 1,676,419                | (7,799,447)                 |
|  |       | 49,560,352               | (3,743,996)                 |
| Cash generated from operations                             |       | 231,804,321              | 156,862,101                 |
| Tax paid   |       | (26,666,815)             | (30,043,714)                |
| Finance cost paid  |       | (68,427)                 | (190,949)                   |
| Profit on bank deposit received                            |       | 1,878,818                | 463,568                     |
| Workers' Profit Participation Fund paid                    |       | (15,139,300)             | -                           |
| Net cash generated from operating activities               | Α     | 191,808,597              | 127,091,006                 |
| CASH FLOWS FROM INVESTING ACTIVITIES                       |       |                          |                             |
| Additions to property, plant and equipment                 |       | (32,513,312)             | (26,245,558)                |
| Long term advances and deposits                            |       | (2,815,500)              | - 1                         |
| Net cash used in investing activities                      | В     | (35,328,812)             | (26,245,558)                |
| CASH FLOWS FROM FINANCING ACTIVITIES                       |       |                          |                             |
| Dividends paid   |       | (148,972,444)            | (148,726,838)               |
| Share deposit money received                               |       | 4,237,000                |                             |
| Net cash used in financing activities                      | С     | (144,735,444)            | (148,726,838)               |
| NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS     | A+B+C | 11,744,341               | (47,881,390)                |
| CASH AND CASH EQUIVALENTS - At the beginning of the period |       | 67,253,862               | 104,012,224                 |
| CACH AND CACH FOUNTAL ENTO A4 "                            |       | 70 000 000               | F0.100.001                  |
| CASH AND CASH EQUIVALENTS - At the end of the period       |       | 78,998,203               | 56,130,834                  |

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

ALLEY FOR

CHIEF EXECUTIVE

DIRECTOR

CHIEF FINANCIAL OFFICER

# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

#### FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2019

|   |                  | Revenue Reserves Capital reserve |                       | Capital reserve   |              |
|---|------------------|----------------------------------|-----------------------|---|--------------|
|   | Share<br>Capital | General<br>reserve               | Unappropriated profit | Revaluation<br>surplus on<br>property, plant<br>and equipment | Total        |
|   |                  |                                  | (Rupees)              |   |              |
| Balance as at 01 July 2018 - Audited        | 374,395,310      | 3,680,000                        | 153,165,811           | 144,619,706   | 675,860,827  |
| Profit for the period                       | -                | -                                | 122,855,357           | -   | 122,855,357  |
| Other comprehensive income                  | -                | -                                | -                     | -   | -            |
| Total comprehensive income                  | -                | -                                | 122,855,357           | - 1   | 122,855,357  |
| Interim cash dividend (Rs. 2 per share)     | -                | -                                | (74,879,062)          | -   | (74,879,062) |
| Balance as at 31 December 2018 - Un-audited | 374,395,310      | 3,680,000                        | 201,142,106           | 144,619,706   | 723,837,122  |
| Balance as at 01 July 2019 - Audited        | 374,395,310      | 3,680,000                        | 316,094,704           | 144,619,706   | 838,789,720  |
| Profit for the period                       | - 1              | -                                | 121,109,865           | -   | 121,109,865  |
| Other comprehensive income                  | -                | -                                | -                     | -   | -            |
| Total comprehensive income                  | -                | -                                | 121,109,865           | -   | 121,109,865  |
| Final dividend (Rs. 2 per share)            | -                | -                                | (74,879,062)          | -   | (74,879,062) |
| Interim dividend (Rs. 2 per share)          |                  | -                                | (74,879,062)          | -   | (74,879,062) |
| Balance as at 31 December 2019 - Un-audited | 374,395,310      | 3,680,000                        | 287,446,445           | 144,619,706   | 810,141,461  |

The annexed notes from 1 to 18 form an integral part of these condensed interim financial statements.

CHIEF EXECUTIVE

DIRECTOR

CHIEF FINANCIAL OFFICER

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED)

#### FOR THE SIX MONTH PERIOD ENDED 31 DECEMBER 2019

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

Ghani Value Glass Limited (the Company) was incorporated in Pakistan on 17 March 1967 as a public limited company under the Companies Act 2017, and its shares are quoted on Pakistan Stock Exchange Limited. The principal activity of the Company is manufacturing and sale of mirror, tempered glass and laminated glass. The Company's registered office is situated at 40-L, Model Town Extention, Lahore. The manufacturing unit is located at 31-KM Sheikhupura Road, Mouza Beti Heriya, Tehsil Nankana Sahib, District Sheikhupura.

#### 2 STATEMENT OF COMPLIANCE

- 2.1 These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting which comprise of International Accounting Standard (IAS) 34 'Interim Financial Reporting' issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017 (the Act) and provisions of and directives issued under the Act. Where the provisions of and directives issued under the Act differ with the requirements of IAS 34, the provisions of and directives issued under the Act have been followed.
- 2.2 These condensed interim financial statements do not include all the information and disclosures required in an annual audited financial statements, and should be read in conjunction with the Company's annual audited financial statements for the year ended 30 June 2019
- 2.3 These condensed interim financial statements comprise of condensed interim statement of financial position as at 31 December 2019, condensed interim statement of profit or loss account and other comprehensive income, condensed interim statement of changes in equity, condensed interim statement of cash flows and notes thereto for the six months period then ended which have been subjected to a review in accordance with the requirements of the Act but not audited. These condensed interim financial statements also include condensed interim profit or loss account and other comprehensive income for the quarter ended 31 December 2018 which has neither been reviewed nor audited.

#### 3 BASIS OF PREPARATION AND CHANGES TO THE COMPANY'S ACCOUNTING POLICIES

3.1 The accounting policies and method of computation adopted in the preparation of the interim financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended 30 June 2019, except for the adoption of new standards effective as of 01 July 2019 as notified by the Securities and Exchange Commission of Pakistan (SECP). The Company has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

Last year, the SECP had notified vide its S.R.O 299 (I)/2019 that the effective date for the applicability of IFRS 9 'Financial Instruments' would be for the reporting period/year ending on or after year ending June, 30 2019. Accordingly, the Company had not applied IFRS 9 while preparing condensed interim financial statements for the half year ended 31 December 2018.

As at 30 June 2019, the Company had applied IFRS 9 and the expected credit loss against financial assets had been recorded accordingly. The Company has also made assessment of the expected credit losses for the current period, however, no material loss has been assessed. Further, no adjustment has been made in the corresponding figures relating to the period ended 31 December 2018.

## 3.2.1 Standards, Interpretations and Amendments to Published Approved Accounting Standards that became effective during the period

The Company has adopted the following revised standards, amendments and interpretation of IFRSs which became effective for the current period:

IFRS 16 - Leases

IAS 19 - Plan Amendment, Curtailment or Settlement (Amendments)

IAS 28 - Long-term Interests in Associates and Joint Ventures - (Amendments)

IFRIC 23 - Uncertainty over Income Tax Treatments

IFRS 11 - Joint Arrangements - Previously held interests in a joint operation - (AIP)

IAS 23 - Borrowing Costs - Borrowing costs eligible for capitalization

IFRS 3 - Business Combinations - Previously held Interests in joint operation - (Amendments)

IFRS 9 - Prepayment Features with Negative Compensation - (Amendments)

IAS 12 - Income Taxes - Income tax consequences of payments on financial instruments classified as equity

IFRS - 14 - Regulatory Deferral Accounts

The above standards and amendments have not any material impact on these condensed interim financial statements of the Company.

**Ghani Value Glass Limited** 

Further, the following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan:

Effective Date
Standard (Annual periods beginning or after)

IFRS 1 - First time adoption of IFRS

01 July 2009

IFRS 17 – Insurance Contracts

01 January 2021

#### 4 SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of these condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. The significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the financial statements for the year ended 30 June 2019.

|     |  | Note | (Un-audited)<br>31 December<br>2019            | (Audited)<br>30 June<br>2019                           |
|-----|--|------|--|--|
| 5   | PROPERTY, PLANT AND EQUIPMENT  |      | Rupees   | Rupees   |
|     | Operating fixed assets tangible<br>Capital work in progress (CWIP)             | 5.1  | 469,276,425                                    | 450,412,495<br>3,468,826                               |
|     |  |      | 469,276,425                                    | 453,881,321  |
| 5.1 | Operating fixed assets tangible  |      |  |  |
|     | Opening book value   |      | 450,412,495                                    | 435,056,986  |
|     | Addition / transfer from CWIP during the period / year:                        |      |  |  |
|     | - Buildings on free-hold land<br>- Plant and machinery                         |      | 27,220,761<br>7,112,023                        | 5,729,189<br>36,707,341                                |
|     | - Mill equipment - Furniture and fittings                                      |      | 127,900<br>39,700<br>195,656                   | 1,725,341<br>157,312                                   |
|     | <ul><li>Office equipment</li><li>Computer equipment</li><li>Vehicles</li></ul> |      | 270,040<br>1,016,058                           | 669,727<br>57,765<br>3,399,311                         |
|     | Disposals Less: Depreciation charge for the period / year Closing book value   |      | 35,982,138<br>-<br>(17,118,208)<br>469,276,425 | 48,445,986<br>(456,954)<br>(32,633,523)<br>450,412,495 |
| 6   | STOCK IN TRADE   |      |  | , ,  |
|     | Raw materials Finished goods   |      | 114,063,037<br>59,448,825<br>173,511,862       | 104,804,536<br>84,127,577<br>188,932,113               |
| 7   | TRADE DEBTS  |      |  |  |
|     | Secured against deposits Unsecured   |      | 24,933,146<br>203,624,748                      | 145,661,267<br>100,574,535                             |
|     | Less: Allowance for expected credit losses                                     |      | 228,557,894<br>(21,279,042)<br>207,278,852     | 246,235,802<br>(21,279,042)<br>224,956,760             |
| 8.  | SURPLUS ON REVALUATION OF PROPERTY, PLANT AND EQUIPME                          | NT   | 144,619,706                                    | 144,619,706  |
|     | The revaluation surplus on property, plant and equipment relates to land.      |      |  |  |

#### 9 CONTINGENCIES AND COMMITMENTS

#### 9.1 Contingencies

There is no material change in the contingencies since the last audited financial statements for the year ended 30 June 2019.

|   | (Un-audited) | (Audited)  |
|---|--------------|------------|
|   | 31 December  | 30 June    |
|   | 2019         | 2019       |
| Commitments   | Rupees       | Rupees     |
| Raw material  |              | 17,092,330 |
| Bank guarantee issued on behalf of the Company to LESCO | 5,126,775    | 3,241,275  |

In addition, non funded facilities of letters of guarantee and letters of credit amounting to Rs. 15 million and Rs. 228.24 million (30 June 2019: Rs.15 million and Rs. 228.24 million) have also been provided by the banks. The aggregated un-utilized facility for letter of guarantee and credits at period end amounts to Rs.228.24 million (30 June 2019: Rs. 211.147) million.

These finances are secured against first charge of Rs. 75 million and ranking charge of Rs. 67 million over current assets of the Company (30 June 2019: First charge of Rs. 75 million and ranking charge of Rs. 67 million over current assets of the Company for Askari Bank Limited and first charge over current assets of the company of Rs. 62.50 million for Bank Alfalah Limited.

#### 10 REVENUE FROM CONTRACTS WITH CUSTOMERS-NET

9.2

Revenue from contracts with customers is disaggregated on the basis of nature and time of revenue recognition as follows:

|      |                    |      | (Un-audited)                       |                     |                     |                     |  |
|------|--------------------|------|------------------------------------|---------------------|---------------------|---------------------|--|
|      |                    |      | Six Month Period Ended Three Month |                     | Three Month Pe      | n Period Ended      |  |
|      |                    |      | 31 December<br>2019                | 31 December<br>2018 | 31 December<br>2019 | 31 December<br>2018 |  |
|      |                    |      | 2015                               |                     |                     | 2010                |  |
|      |                    |      |                                    | (R                  | upees)              |                     |  |
| 10.1 | Gross local        | 10.2 | 1,208,194,565                      | 762,498,460         | 740,311,803         | 520,098,855         |  |
|      | Gross exports      |      | 1,417,192                          | 797,362             | 463,054             | 797,362             |  |
|      |                    |      | 1,209,611,757                      | 763,295,822         | 740,774,857         | 520,896,217         |  |
|      | Less:              |      |                                    |                     |                     |                     |  |
|      | Commission on sale |      | 61,966,228                         | 36,803,737          | 38,671,320          | 25,681,406          |  |
|      | Sales tax          |      | 176,415,703                        | 105,636,808         | 107,742,579         | 72,768,528          |  |
|      | Dealers Incentive  |      | 35,852,490                         | 20,531,006          | 22,596,984          | 14,760,518          |  |
|      |                    |      | 274,234,421                        | 162,971,551         | 169,010,883         | 113,210,452         |  |
|      |                    |      | 935,377,336                        | 600,324,271         | 571,763,974         | 407,685,765         |  |
|      |                    |      |                                    |                     |                     |                     |  |

10.2 Revenue from contracts with customer is disaggregated on the basis of nature and time of revenue recognition as follows:

| Notice   | (Un-audited)<br>31 December<br>2019 | (Un-audited)<br>31 December<br>2018 |
|--|-------------------------------------|-------------------------------------|
| Nature   | Rupees                              | Rupees                              |
| Sale of mirror glass                                       | 805,169,945                         | 450,913,205                         |
| Sale of tempered and non tempered glass                    | 156,282,990                         | 117,309,107                         |
| Sale of offline coating                                    | -                                   | 21,040,721                          |
| Sale of frosted glass                                      | 51,795,987                          | 62,187,528                          |
| Rendering of tempering and other services                  | 12,639,785                          | 6,208,453                           |
| Sale of laminated glass                                    | 7,307,347                           |                                     |
|  | 1,033,196,054                       | 657,659,014                         |
| Add: Aggregated sales tax                                  | 176,415,703                         | 105,636,808                         |
|  | 1,209,611,757                       | 763,295,822                         |
| 10.3 Timing of transfer of goods and services              |                                     |                                     |
| Goods transferred and services rendered at a point in time | 1,209,611,757                       | 763,295,822                         |

#### (Un-audited)

|                                | Six Month Per       | iod Ended           | Three Month Pe      | eriod Ended         |
|--------------------------------|---------------------|---------------------|---------------------|---------------------|
| 0007.05.041.50                 | 31 December<br>2019 | 31 December<br>2018 | 31 December<br>2019 | 31 December<br>2018 |
| COST OF SALES                  |                     |                     |                     | 2010                |
|                                |                     | (Ru                 | pees)               |                     |
| Raw material consumed          | 486,237,182         | 293,243,123         | 279,843,153         | 199,921,334         |
| Stores consumed                | 19,088,914          | 14,436,612          | 13,934,907          | 11,062,162          |
| Salaries, wages and benefits   | 45,294,710          | 45,072,285          | 17,134,253          | 28,174,080          |
| Entertainment                  | 3,576,728           | 2,994,987           | 1,870,066           | 1,529,762           |
| Packing, loading and unloading | 7,737,225           | 4,911,912           | 4,242,268           | 1,950,884           |
| Fuel and power                 | 61,270,582          | 32,091,990          | 36,564,043          | 20,252,805          |
| Depreciation                   | 15,086,059          | 13,675,833          | 10,412,234          | 2,925,673           |
| Repair and maintenance         | 2,763,730           | 453,588             | 2,219,448           | 199,001             |
| Communication                  | 475,037             | 208,991             | 187,964             | 114,243             |
| Travelling and conveyance      | 2,690,084           | 1,774,708           | 1,724,902           | 407,911             |
| Rent, rates and taxes          | 84,801              | 37,707              | (112,500)           | 37,707              |
| Freight and handling           | 1,707,915           | 1,242,317           | 987,560             | 244,126             |
| Printing and stationery        | 6,095               | 12,829              | -                   | 4,969               |
| Miscellaneous expenses plant   | 330,845             | 2,238,616           | 125,787             | 1,434,368           |
| Cost of goods manufactured     | 646,349,907         | 412,395,498         | 369,134,085         | 268,259,025         |
| Finished goods                 |                     |                     |                     |                     |
| Add: Opening stock             | 84,127,577          | 14,731,537          | 95,255,434          | 21,899,769          |
| Less: Closing stock            | (59,448,825)        | (28,142,368)        | (59,448,825)        | (28,142,368)        |
|                                | 671,028,659         | 398,984,667         | 404,940,694         | 262,016,426         |
|                                |                     |                     |                     |                     |

#### 12 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Related parties comprise companies with common directorship, key management personnel and provident fund. Details of transactions with associated companies during the period are as follows:

#### **Transactions**

11

|                          | Relationship                  | Natura and description of naletad                   | (Un-audited)        | (Un-audited)        |
|--------------------------|-------------------------------|---|---------------------|---------------------|
| Name of related party    | with the<br>Company           | Nature and description of related party transaction | 31 December<br>2019 | 31 December<br>2018 |
|                          |                               |   | Rupees              | Rupees              |
| Associated Companies     |                               |   |                     |                     |
| Ghani Glass Limited      | Associated                    | Purchase of goods and services                      | 415,028,441         | 280,181,551         |
|                          | company by                    | Sales of goods and services                         | 4,397,926           | 25,217,892          |
|                          | virtue of common directorship | Cullet sales  | 3,994,632           | 9,151,225           |
|                          | unectorship                   | Shared expenses                                     | 3,374,000           | 3,087,000           |
|                          |                               | Rental income                                       | 1,837,878           | 3,722,064           |
|                          |                               | Advance for rent and mess expense                   | 1,536,122           | 635,064             |
| Ghani Foundation         | Common directorship           | Donations   | 23,540,683          | -                   |
| Directors                |                               | Remuneration and reimbursements                     | 28,912,265          | 15,696,777          |
| Staff retirement benefit |                               | Payment to provident fund                           | 13,107,782          | 7,575,052           |
| Key management personnel |                               | Salaries and other employee benefits                | 60,848,316          | 21,081,145          |
|                          | Relationship                  | Noture and description of volated                   | (Un-audited)        | (Audited)           |
| Name of related party    | with the<br>Company           | Nature and description of related party balances    | 31 December<br>2019 | 30 June 2019        |
| Ghani Glass Limited      | Associated<br>Undertaking     | Payable   | 132,274,826         | 1,448,827           |

#### 13 SEGMENT REPORTING

The Company's chief decision maker reviews the Company's performance on single segment. Accordingly, the financial information has been prepared on the basis of a single reportable segment.

Revenue from sale of goods and services represents 99% and 1% (2018: 96% and 4%) of total revenue respectively.

#### 14 FINANCIAL RISK MANAGEMENT

#### 14.1 Financial Risk Factors

The Company finances its operations through equity and management of working capital with a view to maximize the return to the stakeholders. The Company is exposed to market risk, credit risk and liquidity risk. The Company's principal financial liabilities comprise trade and other payables. The main purpose of these financial liabilities is to raise finance for the Company's operations. The Company has various financial assets such as deposits, trade debts, profit accrued and cash and bank balances, which are directly related to operations.

The Board of Directors has the overall responsibility for the establishment and oversight of Company's risk management framework. The Board is also responsible for developing and monitoring the Company's risk management policies. The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to react to changes in market conditions and the Company's activities.

There is no change in the Company's objectives, policies, procedures for measuring and managing the above risks including capital management risk, since the preceding financial year ended 30 June 2019.

#### 14.2 Financial Instruments

Fair value is the amount for which an asset could be exchanged, or a liability can be settled, between knowledgeable willing parties in an arm's length transaction. The carrying value of all financial assets and liabilities reflected in the financial statements approximate their fair values.

31 December 2019

|   |                           | 0. 2000        |                |
|---|---------------------------|----------------|----------------|
|   | Cash and cash equivalents | Amortised Cost | Total          |
|   |                           | (Rupees)       |                |
| Financial assets as per statement of financial position                   |                           | ( ) ( )        |                |
| Long term deposits  | -                         | 10,740,654     | 10,740,654     |
| Trade debts   |                           | 207,278,852    | 207,278,852    |
| Profit accrued  | -                         | 122,574        | 122,574        |
| Cash and bank balances  | 78,998,203                |                | 78,998,203     |
| Total   | 78,998,203                | 218,142,080    | 297,140,283    |
|   |                           | 30 June 2019   |                |
|   | Cash and cash equivalents | Amortised Cost | Total          |
|   |                           | (Rupees)       |                |
| Financial assets as per statement of financial position                   |                           |                |                |
| Long term deposits  | -                         | 10,740,654     | 10,740,654     |
| Trade debts   | -                         | 224,956,760    | 224,956,760    |
| Profit accrued  | -                         | 460,354        | 460,354        |
| Cash and bank balances  | 67,253,862                |                | 67,253,862     |
| Total   | 67,253,862                | 236,157,768    | 303,411,630    |
| Financial liabilities as per statement of financial position              |                           |                | Amortised Cost |
| 31 December 2019  |                           |                | Rupees         |
| Trade and other payables  |                           |                | 302,652,688    |
| Unclaimed dividend  |                           |                | 2,498,813      |
|   |                           |                | 305,151,501    |
| Financial liabilities as per statement of financial position 30 June 2019 |                           |                |                |
| Trade and other payables  |                           |                | 254,768,755    |
| Unclaimed dividend  |                           |                | 1,713,112      |
|   |                           |                | 256,481,867    |

#### 14.3 Fair values of non financial assets and liabilities

The carrying values of other assets and liabilities reflected in financial statements approximate their fair values. Fair values is determined on the basis of objective evidence at each reporting period.

#### 14.4 Fair Value Hierarchy

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: Quoted (unadjusted) prices in active markets for identical assets or liabilities.

Level 2: Other techniques for which all inputs which have a significant effect on the recorded fair value are observable either, directly or indirectly.

Level 3: Techniques which use inputs that have a significant effect on the recorded fair value that are not based on observable market data.

Fair value is determined on the basis of objective evidence at each reporting date.

At reporting date, the Company had the following assets with respect to their level of fair value modelling:

|                  | Level 1  | Level 2     | Level 3  | Total       |
|------------------|----------|-------------|----------|-------------|
|                  | (Rupees) |             |          |             |
| 31 December 2019 |          |             |          |             |
| Free-hold land   | <u> </u> | 144,725,000 | <u> </u> | 144,725,000 |
| 30 June 2019     |          | · ·         |          |             |
| Free-hold land   | <u> </u> | 144,725,000 | -        | 144,725,000 |

#### 15 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statement was approved and authorised for issue on 24 February 2020 by the Board of Directors of the Company.

#### 16 CORRESPONDING FIGURES

In order to comply with the requirements of IAS 34, the condensed interim statement of financial position has been compared with the balances of annual audited financial statements of preceding financial year, whereas, the condensed interim statement of profit or loss and other comprehensive income, condensed interim statement of changes in equity and condensed interim statement of cash flows have been compared with the balances of comparable period of immediately preceding financial year.

#### 17 SUBSEQUENT EVENTS

Subsequent to period end, the Company has issued 55% right shares to the members amounting to Rs. 205,917,420 as approved by the Board of Directors in the meeting held on 30 October 2019. These condensed interim financial statements do not include the impact of the issuance of right shares.

Further, subsequent to period end, the Board of Directors have considered the merger of Ghani Automobile Industries Limited with and into the Company in a meeting held on 17 January 2020 and have accorded their consent to initiate the steps necessary for the said merger.

#### 18 GENERAL

Figures have been rounded off to the nearest rupee.

CHIEF EXECUTIVE

DIRECTOR

IRECTOR

CHIEF FINANCIAL OFFICER

# ڈ ائر یکٹران کی جائز ہ رپورٹ

معززهصداران

اسلام عليكم ورحمة اللدوبر كانته

غنی ویلیوگلاس کمیٹڈ کے ڈائر بکٹران 31 دیمبر 2019 کو کمل ہونے والے نصف سال کیلئے مالیاتی گوشوارے بمعدآ ڈیٹران کی جائز ہ رپورٹ بخوشی پیش کرتے ہیں۔

31 دئیبر2019 کو کمکس ہونے والے چھے ہینیوں کے دوران کمپنی 935 و ملین روپے کی خالص آمدنی حاصل کرنے میں کامیاب ہوئی ہے جو کہ پچھیلے سال اسی عرصہ میں 600 ملین روپے تھی اور یہ 55 بڑھوتری کی نشاندہ می کرتی ہے۔خام نفع میں بھی پچھیلے سال کی نسبت %31 اضافہ ریکارڈ کیا گیا۔ کمپنی نے پچھلے سال کے دوران 122 ملین روپے کے مقابلے میں 121 ملین روپے کے مقابلے میں 3.23 روپے رہا۔ ملین روپے کا خالص نفع ممایا۔ فی حصص نفع پچھلے سال اسی عرصہ کے دوران 3.28 روپے کے مقابلے میں 3.23 روپے رہا۔

31 دسمبر 2019 كوكمل مونے والے نصف سال كيلئے مالياتى نتائج مندرجه ذيل رہے:

| 31وتبر 2019 | 31وتتبر 2018 | مالياتی اعشاريے   |
|-------------|--------------|-------------------|
| 00'ميں)     | (روپے'0      |                   |
| 935,377     | 600,324      | آمدنی             |
| 264,348     | 201,339      | خام منافع         |
| 121,444     | 141,748      | قبل ازئیکس نفع    |
| 121,109     | 122,855      | خالص نفع          |
| 3.23        | 3.28         | نی حصص نفع (روپے) |

## عبورى منافع منقسمه

ڈائر کیٹران نے اپنے اجلاس منعقدہ 24 فروری 2020 کو 30 جون 2020 کو کمل ہونیو الے سال کے لئے %30 (3روپے فی حصص) کے نقذ عبوری نفع منقسمہ کی منظوری دی ہے۔جو کہ پہلے نقذ عبوری نفع منقسمہ بحساب %20 (2روپے فی حصص) کے علاوہ ہے جو پہلے ہی اداکیا جاچکا ہے۔

## مستفتل يرنظر

ڈائر کیٹران نے اپنے اجلاس منعقدہ 30 اکتوبر 2019 کو 10روپے کے حساب سے %55 رائٹ خصص کی منظوری دی تھی۔ رائٹ خصص سے اکھٹا ہونے والا بیسے پیکٹرم لائن کے منصوبے پرخرج کیا جائے گا۔ اس منصوبے پرکام کا آغاز ہوچکا ہے۔ ڈائر کیٹران نے اپنے اجلاس منعقدہ 17 جنوری 2020 میں غنی آٹو موبیل انڈسٹریز کمیٹڈ کوفنی ویلیو گلاس کمیٹڈ میں منتوقع انضام کیلیے ضروی قانونی لائے کمل شروع کرنے کی منظوری دی ہے۔

### اظهارتشكر

ہم ڈائر بکٹران کی طرف سے اپنے گا کہوں، ملاز مین، سپلائرز، حصصد اران اور مالیاتی اداروں کے کمپنی کی انتظامیہ پر کئے گئے اعتاد پراُن کے مشکور ہیں۔

ہم اپنے اور کمپنی کے اوپر کی گئی رحمت پر اللہ سبحانہ وتعالی کے شکر گز ار ہیں۔ ہمیں چاہئے کہ ہم اللہ کے احکامات اور نبی صابع ایسیا ہم کی مست کی مکمل پیروی کیلیے مسلسل جدوجہد کریں۔

آ فتاب احمد خان دار کیٹر

انواراحدخان چیف ایزیکؤافیسر

لا ہورفر وری 24،2020



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